

**CITY OF SALISBURY, MARYLAND**

**#20 MEETING**

**NOVEMBER 22, 2010**

**PRESENT**

*Council President Louise Smith  
Councilwoman Deborah S. Campbell  
Councilwoman Eugenie P. Shields*

*Council Vice President Gary A. Comegys  
Councilwoman Terry E. Cohen  
Mayor James Ireton, Jr.*

**IN ATTENDANCE**

*City Clerk Brenda Colegrove, MMC, City Administrator John Pick, Assistant City Administrator Loré Chambers, City Attorney Paul Wilber, Police Chief Barbara Duncan, Building, Permitting and Inspections Director William Holland, Neighborhood Services and Code Compliance Director Tom Stevenson, Internal Services Director Pam Oland, Fire Chief Jeff Simpson, Planning, Zoning and Community Development Director Jack Lenox, and interested Citizens and Members of the Press.*

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**CONVENING - ADOPTION OF AGENDA**

*The City Council met in regular session at 6:00 p.m. in Council Chambers. Council President Smith called the meeting to order. The Lord's Prayer and the Pledge of Allegiance were recited.*

*Mr. Comegys moved and Ms. Cohen seconded to adopt the agenda as presented. Ms. Cohen moved to add the November 18, 2010 Special Meeting minutes to the Consent Agenda. Mrs. Shields seconded and the amendment passed unanimously.*

*Ms. Cohen moved and Mrs. Campbell seconded to remove Resolution No. 1998 (accepting Waterway Improvement Grant funds from the Maryland Department of Natural Resources to partially fund the new fire/rescue/EMS rapid response vessel project) from the agenda. The motion failed with Mrs. Campbell and Ms. Cohen voting aye and Mrs. Shields, Mrs. Smith and Mr. Comegys voting nay.*

*The agenda, as amended, was unanimously adopted.*

**CONSENT AGENDA** – presented by City Clerk Brenda Colegrove

*On a motion by Mr. Comegys and seconded by Mrs. Shields, the Consent Agenda, consisting of the following items, was unanimously approved:*

- *November 8, 2010 minutes*
- *November 15, 2010 Special Meeting minutes*
- *November 18, 2010 Special Meeting minutes*

- Resolution No. 1992 - accepting donation of twenty-four (24) automatic external defibrillators (value of \$32,719.20) for the Salisbury Fire Department
- Resolution No. 1993 - accepting grant funds of \$4,000 in cooperation with the Maryland Office of Highway Safety to provide for overtime reimbursement to police officers participating in DUI enforcement
- Resolution No. 1994 - accepting \$28,000 for overtime reimbursement from the United States Marshals Service for the Salisbury Police Department's investigation, arrest and prosecution of persons who have active state and federal warrants
- Resolution No. 1995 - accepting \$4,000 in grant funds in cooperation with the Maryland Office of Highway Safety to provide overtime reimbursement to police officers participating in the "Smooth Operator" program which targets reducing the occurrence of drivers demonstrating a conscious disregard of traffic safety
- Resolution No. 1996 - accepting \$500 in grant funds in cooperation with the Maryland Office of Highway Safety to provide overtime reimbursement to police officers participating in traffic enforcement during "Bike Week"

**AWARD OF BIDS** – presented by Internal Services Director Pam Oland

The Award of Bids, consisting of the following items, was unanimously approved on a motion by Mr. Comegys and seconded by Mrs. Campbell:

- |  |              |
|--|--------------|
| • Surplus of items (automatic external defibrillators)   | -0-          |
| • Contract #101-11<br>Garage lighting replacement project<br>McIntyre's Electrical Service, Inc.<br>Acct. No. 31154-546012-29022 | \$125,137.00 |
| • Contract RFP #10-10<br>Rebid removal of derelict barges<br>Somerset Paving & Marine, Inc.<br>Acct. No. 10500-513026-33900      | \$149,250.00 |

**PUBLIC HEARING** – presented by City Attorney Paul Wilber

- Ordinance No. 2127 - authorizing City to issue and sell bonds in an aggregate principal amount not to exceed \$4,100,000 (Milford Street water tank project)
- Ordinance No. 2128 - amending Chapter 8.11, The Fire Prevention Code, of the Salisbury Municipal Code
- Ordinance No. 2129 - amending Section 15.24.040, Referenced Standards, and Section 15.24.050, Applicability of Provisions, of the Salisbury Municipal Code

No public comments were received on the above three ordinances.

**ORDINANCES** – presented by City Attorney Paul Wilber

- Ordinance No. 2124 - 2<sup>nd</sup> reading - establishing a fee structure for the Planning and Zoning Commission, the Salisbury Board of Zoning Appeals, and the Mayor and City Council relative to advertising fees for certain public hearings

Ms. Cohen moved and Mrs. Campbell seconded to approve Ordinance No. 2124 for second reading. Mr. Comegys moved and Mrs. Shields seconded to remove Administrative Appeals from Item #1. The motion passed on a 3-2 vote with Mrs. Shields, Mrs. Smith and Mr. Comegys voting aye and Mrs. Campbell and Ms. Cohen voting nay. After further discussion, Ms. Cohen moved to amend the amendment so that Item #1 reads as follows:

1. **BOARD OF ZONING APPEALS:** All requests, including but not limited to, Special Exceptions, Variances and Modifications of Nonconforming Uses. In case of an Administrative Appeal, the applicant would pay upfront publication fees and, if the applicant prevails, the publication fees will be refunded by the City.

*The publication fees charged by the newspaper of general circulation in which the Public Hearing requests are published.*

Mrs. Campbell seconded and the amendment passed unanimously. Ordinance No. 2124, as amended on second reading, passed unanimously.

- Ordinance No. 2126 - 2<sup>nd</sup> reading - amending Ordinance No. 2058 Section A – Lot rates to add a parking permit rate (\$9.00) for Parking Lot #35 effective December 1, 2010

Ordinance No. 2126 for second reading passed unanimously on a motion by Mr. Comegys and seconded by Mrs. Shields.

- Ordinance No. 2130 - 2<sup>nd</sup> reading - approving an amendment to the FY11 General Fund Budget to appropriate additional funds (\$18,836) to pay the Humane Society of Wicomico County

On a motion by Mr. Comegys and seconded by Ms. Cohen, Ordinance No. 2130 for second reading passed unanimously.

- Ordinance No. 2132 - 1<sup>st</sup> reading - approving an amendment of the FY11 General Fund Budget to appropriate additional funds (\$3,000) to pay for advertising costs associated with Administrative Appeals under the City Zoning Code

Ordinance No. 2132 for first reading passed unanimously on a motion and a second by Ms. Cohen and Mr. Comegys, respectively.

**RESOLUTIONS** – presented by City Administrator John Pick

- Resolution No. 1997 - authorizing submitting a request to Wicomico County for a tax differential

*Ms. Cohen moved and Mr. Comegys seconded to approve Resolution No. 1997. Ms. Cohen moved to amend the second line of the Now, Therefore, Be It Resolved paragraph by striking “a” and inserting “the attached” before request. Mrs. Campbell seconded and the amendment passed unanimously.*

*Mrs. Campbell moved and Ms. Cohen seconded to add “and prefer a tax setoff for the direct benefit of City taxpayers” at the end of the fifth Whereas paragraph. The motion failed with Mrs. Campbell and Ms. Cohen voting aye and Mrs. Shields, Mrs. Smith and Mr. Comegys voting nay.*

*Resolution No. 1997, as amended, passed unanimously.*

- Resolution No. 1998 - accepting Waterway Improvement Grant funds (\$50,000) from the Maryland Department of Natural Resources to partially fund the new fire/rescue/EMS rapid response vessel project

*Mrs. Shields moved and Mr. Comegys seconded to approve Resolution No. 1998. Ms. Cohen moved to amend the first Whereas paragraph to read as follows:*

*WHEREAS, the City of Salisbury applied for grant funds through the Maryland Department of Natural Resources to partially fund the much needed fire/rescue/EMS rapid response vessel to greatly enhance the fire department’s response capabilities and;*

*Mr. Comegys seconded and the amendment passed unanimously. Resolution No. 1998 passed on a 3-2 vote with Mrs. Shields, Mrs. Smith and Mr. Comegys voting aye and Mrs. Campbell and Ms. Cohen voting nay.*

- Resolution No. 1999 - approving the waiver of all outstanding liens (over \$21,000) for 114 Tilghman Street

*Mr. Comegys moved and Ms. Cohen seconded to approve Resolution No. 1999. Mrs. Campbell moved and Ms. Cohen seconded to postpone action on Resolution No. 1999 until the next meeting pending review of the estate document (i.e., to ensure there are no resources to pay the outstanding liens). The motion to postpone failed with Mrs. Campbell and Ms. Cohen voting aye and Mrs. Shields, Mrs. Smith and Mr. Comegys voting nay.*

*Resolution No. 1999 passed on a 4-1 vote with Mrs. Campbell casting the nay vote.*

- *Resolution No. 2000 - repealing Resolution No. 1023 and adopting rules to temporarily close streets and highways when required for public safety and convenience*

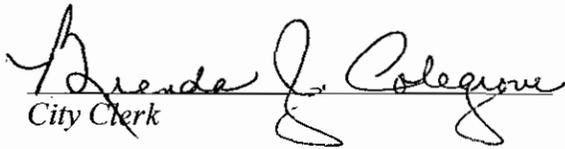
*Resolution No. 2000 was unanimously approved on a motion by Ms. Cohen and seconded by Mr. Comegys.*

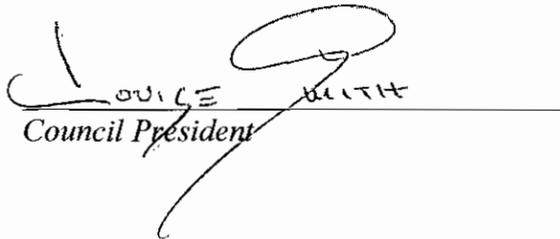
**PUBLIC COMMENTS**

*Five citizens commented on the following issues:*

- *Need for update on all City projects (i.e., Wastewater Treatment Plant, The Bricks, the Linens of the Week (Anderson) property*
- *City's debt*
- *Fireboat (rapid response vessel)*
- *Press releases/meetings – need for respect and professionalism*
- *Old fire house #16 bid proposal*

*With no further business, the meeting adjourned at 7:54 p.m.*

  
City Clerk

  
Council President

## **COUNCIL AGENDA**

**November 22, 2010**

- |    |   |                |
|----|---|----------------|
| 1. | Surplus of Items  | -0-            |
| 2. | Award of Bid for Contract 101-11 Garage Lighting Replacement Project  | -\$125,137.00- |
| 3. | Award of Bid for Contract RFP #10-10 Rebid Removal of Derelict Barges | -\$149,250.00- |

# City of Salisbury



MARYLAND

Salisbury



2010

125 NORTH DIVISION STREET  
SALISBURY, MARYLAND 21801  
Tel: 410-548-3170  
Fax: 410-548-3107

JAMES IRETON, JR.  
MAYOR

JOHN R. PICK  
CITY ADMINISTRATOR

LORÉ L. CHAMBERS  
ASSISTANT CITY ADMINISTRATOR

PAMELA B. OLAND  
DIRECTOR OF INTERNAL SERVICES  
PROCUREMENT DIVISION

## COUNCIL AGENDA November 22, 2010

TO: Mayor and City Council

SUBJECT: Surplus Items-Automatic External Defibrillators (AEDs)

The City of Salisbury Internal Services Department, Procurement Division, received a request from the Salisbury Fire Department Volunteer section to declare the following items as surplus:

The Department has the need to surplus thirteen (13) automatic external defibrillators (AED) pursuant to the execution of the purchase of twenty-four (24) replacements by the Salisbury Fire Department Volunteer Section. By City Code, only the Council can authorize such a declaration. As such Procurement is seeking the Council's authorization to declare the property listed below as surplus property:

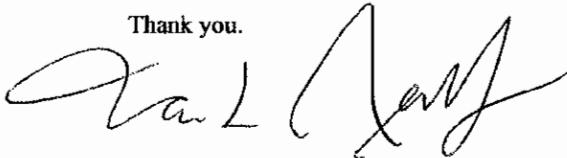
Model	Serial#	Installed	Age (in Yrs.)	Biphasic Capable
LIFEPAK 500	32449617	26-Aug-04	5.92	X
LIFEPAK 500	31688334	08-Jan-04	6.50	X
LIFEPAK 500	14077966	23-Jan-02	8.50	-
LIFEPAK 500	14077962	23-Jan-02	8.50	-
LIFEPAK 500	14077963	23-Jan-02	8.50	-
LIFEPAK 500	14077965	23-Jan-02	8.50	-
LIFEPAK 500	14077967	23-Jan-02	8.50	-
LIFEPAK 500	14077968	23-Jan-02	8.50	-
LIFEPAK 500	14077969	23-Jan-02	8.50	-

LIFEPAK 500	14077970	23-Jan-02	8.50	-
LIFEPAK 500	14077971	23-Jan-02	8.50	-
LIFEPAK 500	14077964	23-Jan-02	8.50	-
LIFEPAK 500	13434001	23-Apr-01	9.70	-

Each of the units outlined above has outlived its intended life expectancy as established by the manufacturer by reference to the American Hospital Association (5 year recommendation) and the U.S. Army (8 year recommendation). Most of the units outlined above have been out of service for some time due to battery life issues and the replacement of the same being cost prohibitive based on the life expectancy. The units do not meet the current AHA performance requirements and are not reprogrammable due to their age.

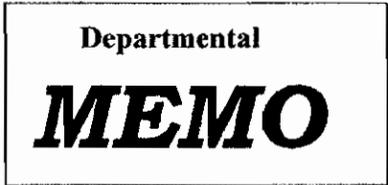
This equipment will be offered as a donation to local EMS units, or if no local interest, then sold on the open market upon declaration of surplus by City Council.

Thank you.



Mark L. Reilly  
Assistant Director of Internal Services-Procurement Division

# Fire Department



# City of Salisbury

**To:** Mark Reilly, Deputy Director Internal Services

**Date:** 03 November 2010

**From:** Jeff Simpson, Fire Chief 

**Subject:** Request to Surplus Equipment – Automatic External Defibrillators (AEDs)

The Department has the need to surplus thirteen (13) automatic external defibrillators (AED) pursuant to the execution of the purchase of twenty-four (24) replacements by the Salisbury Fire Department Volunteer Section. By City Code, only the Council can authorize such a declaration. As such I am requesting that you seek the Council's authorization to declare the property listed below as surplus property:

Model	Serial#	Installed	Age	Biphasic Capable
LIFEPAK 500	32449617	26-Aug-04	5.92	X
LIFEPAK 500	31688334	08-Jan-04	6.50	X
LIFEPAK 500	14077966	23-Jan-02	8.50	-
LIFEPAK 500	14077962	23-Jan-02	8.50	-
LIFEPAK 500	14077963	23-Jan-02	8.50	-
LIFEPAK 500	14077965	23-Jan-02	8.50	-
LIFEPAK 500	14077967	23-Jan-02	8.50	-
LIFEPAK 500	14077968	23-Jan-02	8.50	-
LIFEPAK 500	14077969	23-Jan-02	8.50	-

LIFEPAK 500	14077970	23-Jan-02	8.50	-
LIFEPAK 500	14077971	23-Jan-02	8.50	-
LIFEPAK 500	14077964	23-Jan-02	8.50	-
LIFEPAK 500	13434001	23-Apr-01	9.70	-

Each of the units outlined above has outlived its intended life expectancy as established by the manufacturer by reference to the American Hospital Association (5 year recommendation) and the U.S. Army (8 year recommendation). Most of the units outlined above have been out of service for some time due to battery life issues and the replacement of the same being cost prohibitive based on the life expectancy. The units do not meet the current AHA performance requirements and are not reprogrammable due to their age.

If required I can supply you a resolution to this affect. Thank you for your consideration on this matter and should you have questions or require additional information please feel free to contact me.

cc: John R. Pick, City Administrator  
File

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Salisbury



2010

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## COUNCIL AGENDA November 22, 2010

TO: Mayor and City Council

SUBJECT: Recommendation of Award Contract # 101-11  
Parking Garage Lighting Replacement Project

The City of Salisbury Internal Services Department, Procurement Division, received a request from the Salisbury Parking Authority to solicit bids for replacement of the Parking Garage lighting as approved in the FY 11 budget (Bond). The City of Salisbury was awarded a Conservation Loan from the Jane E. Lawton Conservation Loan Program in the amount of \$142,800.00 to replace the lighting in the Parking Garage. This loan was accepted by the Salisbury City Council through Ordinance #2114.

Under Contract 101-11, the Procurement Division requested bids for this project. The Procurement Division followed standard bid practices by advertising in the Daily Times, on the eMaryland Marketplace website, on the City of Salisbury website and utilizing the City's vendor list. A total of thirty one (31) vendors were sent bid packages with seventeen (17) vendors submitting bids by the due date and time, September 22, 2010 at 2:30 P.M. Bid Results for the project are as follows:

McIntyre's Electrical Service	\$101,130.00	Crystal Lighting (Induction)
Chuck's Electrical Service, Inc.	\$124,458.00	Beta Lighting (LED) & LeoTek (LED)
<b>McIntyre's Electrical Service</b>	<b>\$125,137.00</b>	<b>Beta Lighting (LED)</b>
Carter's Electrical Service	\$126,097.00	Beta Lighting (LED)
John W. Tieder, Inc.	\$128,201.00	Beta Lighting (LED)
ECO Parking Lights	\$131,369.00	ECO Parking Lights (Induction)
Mast Electrical	\$135,496.00	Beta Lighting (LED)
Simmons Electrical Service.	\$135,917.80	Beta Lighting (LED)
T & J Electric Corp.	\$143,100.00	Beta Lighting (LED)
Lighting Services & Supplies	\$155,672.55	Lighting Technologies (LED)
Global Energy Services	\$161,118.84	Beta Lighting (LED)
C T Baffle Enterprises	\$166,560.00	Lighting Technologies (LED)
Tri-County Electrical Svc.	\$168,665.90	Beta Lighting (LED)
1 <sup>st</sup> Electric, Inc	\$190,776.00	Lighting Technologies (LED)
Nickle Electrical Companies	\$192,500.15	Lighting Technologies (LED)
John W. Teider, Inc.	\$199,901.00	Lighting Technologies (Led)
Rommel Engineering	\$222,300.00	Beta Lighting (LED)

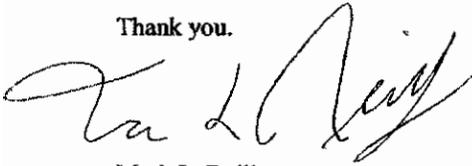
An analysis of the bid documents was conducted by the Department of Internal Services, Salisbury Public Works and CQI Associates and a recommendation to award Contract 101-11 to the lowest responsible, responsive bidder who met

the required bid specifications, to McIntyre's Electrical Service, in the amount of \$125,137.00. This firm has performed satisfactorily on a previous contract with the city with work being completed timely and to standard. Vendor has bid products of "equal" measure to the bid specifications. The bid submitted by McIntyre's Electrical Service meets the City's specifications, is a fair market value for the work and is found to be financially feasible and cost effective, as it is \$17,663.00 below the bond amount of \$142,800.00. McIntyre's Electrical Service also bid an alternate product from Crystal Lighting which did not meet the bid spec. Chuck's Electrical Service, Inc. bid on LeoTek(LED) lighting which did not meet the bid spec as well.

There are sufficient funds for this work available in 31154-546012-29022  
(Lawton Loan Parking Garage Loan \$142,800)

After review of the submitted bids, the Department of Internal Services-Procurement Division requests Council's approval to accept the bid as noted above from McIntyre's Electrical Service, Inc. in the amount of \$125,137.00.

Thank you.

A handwritten signature in black ink, appearing to read "Mark L. Reilly", written in a cursive style.

Mark L. Reilly  
Assistant Director of Internal Services – Procurement & Parking

# City of Salisbury



JAMES IRETON, JR.  
MAYOR

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125 NORTH DIVISION STREET  
SALISBURY, MARYLAND 21801  
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Fax: 410-548-3107

PUBLIC WORKS  
TERESA GARDNER, P.E.  
DIRECTOR

MARYLAND

TO: Mark Reilly

FROM: William Sterling

SUBJECT: Recommendation of Award Contract # 101-11  
Parking Garage Lighting

As part of the City's long-term energy conservation program, Internal Services-Procurement Division send out a request to solicit bids for replacement of the mercury/sodium lights in the Parking Garage with new LED technology lighting. The City of Salisbury was awarded a Conservation Loan from the Jane E. Lawton Conservation Loan Program in the amount of \$142,800.00 to replace the lighting in the Parking Garage. This loan was accepted by the Salisbury City Council through Ordinance #2114.

Salisbury Public Works, with help from the City's Energy Consultant CQI Associates, generated the Plans and Specifications in house for this project and forwarded them to Internal Services-Procurement. The standard competitive bid process was utilized and bids were opened on September 22, 2010 at 2:30 PM. in the Internal Services-Procurement Office. Bids were received from 17 bidders ranging from the lowest bid of \$101,130.00 to the highest bid of \$222,300.00. The enclosed bid tabulation reflects the breakdown as received from the prospective bidders.

McIntyre's Electrical Service	\$101,130.00	Crystal Lighting (Induction)
Chuck's Electrical Service, Inc.	\$124,458.00	Beta Lighting (LED) & LeoTek (LED)
<b>McIntyre's Electrical Service</b>	<b>\$125,137.00</b>	<b>Beta Lighting (LED)</b>
Carter's Electrical Service	\$126,097.00	Beta Lighting (LED)
John W. Tieder, Inc.	\$128,201.00	Beta Lighting (LED)
ECO Parking Lights	\$131,369.00	ECO (Induction)
Mast Electrical	\$135,496.00	Beta Lighting (LED)
Simmons Electrical Service.	\$135,917.80	Beta Lighting (LED)
T & J Electric Corp.	\$143,100.00	Beta Lighting (LED)
Lighting Services & Supplies	\$155,672.55	Lighting Technologies (LED)
Global Energy Services	\$161,118.84	Beta Lighting (LED)
C T Battle Enterprises	\$166,560.00	Lighting Technologies (LED)
Tri-County Electrical Svc.	\$168,665.90	Beta Lighting (LED)
1 <sup>st</sup> Electric, Inc	\$190,776.00	Lighting Technologies (LED)
Nickle Electrical Companies	\$192,500.15	Lighting Technologies (LED)
John W. Teider, Inc.	\$199,901.00	Lighting Technologies (Led)
Rommel Engineering	\$222,300.00	Beta Lighting (LED)

After research by the review team, it was determined the induction lighting technology was not a proven technology for the project application. The Beta Lighting product was determined to be the most cost effective product meeting the bid specifications.

There are sufficient funds for this work available in account 31154-546012-29022 (Jane E. Lawton Loan Program) in the amount of \$125,137.00.

After review of the submitted bids, the Department of Internal Services-Procurement Division recommends the award be made to McIntyre's Electrical Service, Inc. in the amount of \$125,137.00.

Thank you.

A handwritten signature in cursive script that reads "William Sterling".

William Sterling  
Project Manager  
Department of Public Works

**GRANT No. 29022**

**Name:** Jane E. Lawton Conservation Loan Prog

**Type:** Conservation Loan Program

**Issued By:** \_\_\_\_\_

**City Coordinator:** Billy Sterling

**Dept. Coordinator:** Mark Reilly

**Passthru To:** \_\_\_\_\_

**Passthru Coordinator:** \_\_\_\_\_

**Telephone Number:** \_\_\_\_\_

**Grant Contact Name:** Daniel Bresette/Maryland Energy Adm

**Address:** 1623 Forrest Rd Suite 300

Annapolis, MD 21403

**Telephone Number:** 410-260-7940

**Fax Number:** \_\_\_\_\_

**Email Address:** dbresette@energy.state.md.us

**Federal #:** \_\_\_\_\_ **Reference No.:** \_\_\_\_\_

**State #:** xxxx **Addl Ref. No.:** \_\_\_\_\_

**Type:** **Grant No.:** \_\_\_\_\_

Advance **Start Date:** \_\_\_\_\_

Reimbursement **Expiration Date:** \_\_\_\_\_

Passthrough **City Fiscal Yr.:** \_\_\_\_\_

Direct

**Resol # / date:** Ord 2114 8/9/10

	Amount
Revenue Account <u>31154-469305-29022</u>	<u>\$142,800</u>
Revenue Account: _____	
Expense Account <u>31154-546012-29022</u>	<u>\$142,800</u>
Expense Account: _____	
<b>Direct Dep Bank:</b> _____	
<b>Account No.:</b> _____	

**Description of Grant:**  
Energy conservation to replace 238 conventional 250watt high pressure soduim lights with 88 watt LED lights

<b>Authorized Amount:</b>	<u>142,800.00</u>	<b>Notes:</b> _____ _____ _____
<b>City Match:\$</b>	<u>14,280.00</u>	
<b>Account for City Match:</b>		

# City of Salisbury



MARYLAND



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DIRECTOR OF INTERNAL SERVICES  
PROCUREMENT DIVISION

## COUNCIL AGENDA

November 22, 2010

TO: Mayor and City Council

SUBJECT: Recommendation of Award Contract RFP #10-10 Rebid  
Derelict Barges removal

The City of Salisbury Internal Services Department, Procurement Division, received a request from Neighborhood Services and Code Compliance (NSCC) to solicit bids for the Removal of Derelict Barges from the North Prong of the Wicomico River.

Under Contract RFP #10-10 Rebid, the Procurement Division requested bids for this project. The Procurement Division followed standard bid practices by advertising in the Daily Times, on the City of Salisbury's website, utilizing the City's vendor list and advertising on the State of Maryland's website, eMaryland Marketplace.

A total of nine (9) vendors were sent bid packages with five (5) vendors submitting a bid by the due date and time, October 26, 2010 at 2:30 p.m., ranging from the lowest bid of \$149,250 to the highest bid of \$732,000.00. The enclosed bid tabulation reflects the breakdown as received from the prospective bidders.

Bidders	Amount
Somerset Paving & Marine, Inc.	\$149,250.00
Corman Marine Construction	\$495,900.00
Rehbein Enterprises Corp	\$543,900.00
McLean Contracting Co.	\$640,600.00
Titan Maritime, LLC	\$732,000.00

An analysis of the bid documents was conducted by NSCC & Procurement and a recommendation has been made to award Contract RFP #10-10 Rebid for the Removal of Derelict Barges in the amount of \$149,250.00. There are sufficient funds for this work available in the Account No. 10500-513026-33900 Derelict Boat & Debris Removal Grant.

When Procurement confirmed the pricing, Somerset Paving & Marine, Inc. advised they have a scrap metal buyer in place for the derelict barges and has factored that into their bid pricing. References were checked. After review of the submitted bids, the Department of Internal Services-Procurement Division requests Council's approval to accept the bid as noted above from Somerset Paving & Marine, Inc. in the amount of \$149,250.00.

Thank you.

Mark L. Reilly  
Assistant Director of Internal Services – Procurement & Parking

# Memo

**To:** Mark Reilly  
**From:** Tom Stevenson   
**Date:** November 2, 2010  
**Re:** Recommendation for Award

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In June 2010 the Mayor requested the City apply for grant funding to remove derelict vessels from the North Prong of the Wicomico River. Grants were applied for and the City received \$100,000.00 on December 11, 2009. City Council accepted this grant on January 11, 2010, Resolution 1875.

The Procurement Division was requested to put this out for bid in May 2010. Three bids were received on the due date and time (August 6, 2010). All bids were in excess of the grant funding amount and therefore all bids were rejected.

The City notified the state and a request for additional grant funding was made. An additional \$108,000 was awarded to the City on August 31, 2010. City Council accepted the grant on September 13, 2010, Resolution 1965.

Procurement was asked to rebid the project on September 15, 2010. Bids were opened on October 26, 2010 at 2:30 P.M. Five bids were received:

Somerset Paving & Marine, Inc.	\$149,250.00
Corman Marine Construction	\$495,900.00
Rehbein Enterprises Corp	\$543,900.00
McLean Contracting Co.	\$640,600.00
Titan Maritime, LLC	\$732,000.00

Upon review, evaluation and comparison of bids, it was found that Somerset Paving and Marine, Inc. was the lowest most responsive and responsive bidder. References were checked and Somerset Paving and Marine, Inc. received high ratings by all references. Therefore, it is recommended that Somerset Paving and Marine, Inc. be awarded Contract RFP 10-10 Rebid in the amount of \$149,250.00.

Funds are available to cover the cost of \$149,250.00 from Account NO. 10500-513026-33900 Derelict Boat & Debris Removal Grant.

## Brenda Colegrove

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**From:** John Pick  
**Sent:** Friday, November 12, 2010 2:55 PM  
**To:** Brenda Colegrove  
**Cc:** Mark Reilly  
**Subject:** FW: 11/22 Council Award of Bids draft - revised  
**Attachments:** award of bids 11-22-10r.pdf

Brenda – for the November 22 agenda

John Pick  
City Administrator  
125 N. Division St.  
Salisbury, MD 21801  
410-548-3100



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**From:** Mark Reilly  
**Sent:** Friday, November 12, 2010 1:10 PM  
**To:** John Pick  
**Cc:** Pamela Oland; Tom Tengman  
**Subject:** 11/22 Council Award of Bids draft - revised

John:

See the attached with revisions as discussed with clarification on the recommended bid on the Garage Replacement Lighting Project and on the bid price for the recommended bidder for the Derelict Barges Removal Project. I did not hear back from you so I figured I would send the complete revised draft.

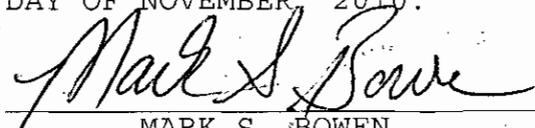
**Mark Reilly**  
Assistant Director of Internal Services  
Procurement & Parking  
City of Salisbury  
(410) 548-3190

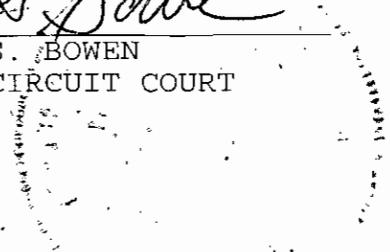
OATH OF OFFICE

I, BARBARA L. DUNCAN, DO SWEAR THAT I WILL SUPPORT THE CONSTITUTION OF THE UNITED STATES, AND THAT I WILL BE FAITHFUL AND BEAR TRUE ALLEGIANCE TO THE STATE OF MARYLAND, AND SUPPORT THE CONSTITUTION AND LAWS THEREOF; AND THAT I WILL TO THE BEST OF MY SKILL AND JUDGMENT, DILIGENTLY AND FAITHFULLY, WITHOUT PARTIALITY OR PREJUDICE, EXECUTE THE OFFICE OF CHIEF OF THE SALISBURY POLICE DEPARTMENT ACCORDING TO THE CONSTITUTION AND LAWS OF THIS STATE.

  
BARBARA L. DUNCAN

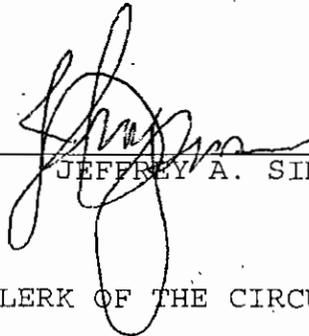
SUBSCRIBED AND SWORN TO BEFORE ME, CLERK OF THE CIRCUIT COURT FOR WICOMICO COUNTY, MARYLAND, THIS 17 DAY OF NOVEMBER, 2010.

  
MARK S. BOWEN  
CLERK OF CIRCUIT COURT



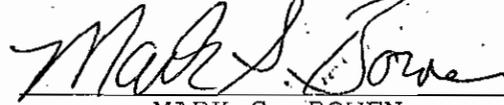
OATH OF OFFICE

I, JEFFREY A. SIMPSON, DO SWEAR THAT I WILL SUPPORT THE CONSTITUTION OF THE UNITED STATES, AND THAT I WILL BE FAITHFUL AND BEAR TRUE ALLEGIANCE TO THE STATE OF MARYLAND, AND SUPPORT THE CONSTITUTION AND LAWS THEREOF; AND THAT I WILL TO THE BEST OF MY SKILL AND JUDGMENT, DILIGENTLY AND FAITHFULLY, WITHOUT PARTIALITY OR PREJUDICE, EXECUTE THE OFFICE OF CHIEF OF THE SALISBURY FIRE DEPARTMENT ACCORDING TO THE CONSTITUTION AND LAWS OF THIS STATE.

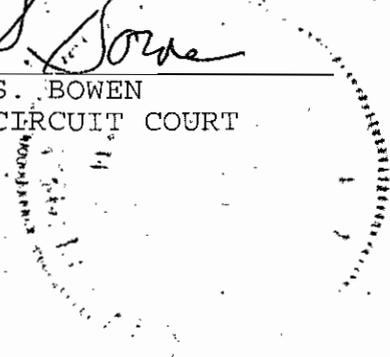


JEFFREY A. SIMPSON

SUBSCRIBED AND SWORN TO BEFORE ME, CLERK OF THE CIRCUIT COURT FOR WICOMICO COUNTY, MARYLAND, THIS 17 DAY OF NOVEMBER, 2010.

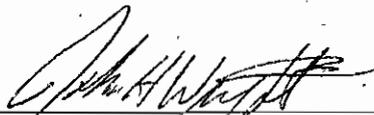


MARK S. BOWEN  
CLERK OF CIRCUIT COURT

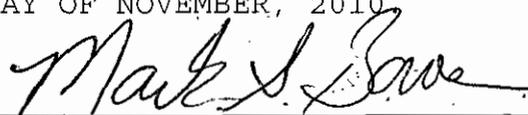


OATH OF OFFICE

I, JOHN H. WRIGHT, DO SWEAR THAT I WILL SUPPORT THE CONSTITUTION OF THE UNITED STATES, AND THAT I WILL BE FAITHFUL AND BEAR TRUE ALLEGIANCE TO THE STATE OF MARYLAND, AND SUPPORT THE CONSTITUTION AND LAWS THEREOF; AND THAT I WILL TO THE BEST OF MY SKILL AND JUDGMENT, DILIGENTLY AND FAITHFULLY, WITHOUT PARTIALITY OR PREJUDICE, EXECUTE THE OFFICE OF IT DIRECTOR FOR THE CITY OF SALISBURY ACCORDING TO THE CONSTITUTION AND LAWS OF THIS STATE.

  
\_\_\_\_\_  
JOHN H. WRIGHT

SUBSCRIBED AND SWORN TO BEFORE ME, CLERK OF THE CIRCUIT COURT FOR WICOMICO COUNTY, MARYLAND, THIS 17 DAY OF NOVEMBER, 2010.

  
\_\_\_\_\_  
MARK S. BOWEN  
CLERK OF CIRCUIT COURT

