

City of Salisbury



MARYLAND

Salisbury



2010

125 NORTH DIVISION STREET
SALISBURY, MARYLAND 21801
Tel: 410-334-3028
Fax: 410-548-3192

JAMES IRETON, JR.
MAYOR

TOM STEVENSON
CITY ADMINISTRATOR

TERENCE ARRINGTON
ASSISTANT CITY ADMINISTRATOR

KEITH A. CORDREY
DIRECTOR OF INTERNAL SERVICES

To: Tom Stevenson, City Administrator

From: Keith Cordrey, Director of Internal Services *KAC*

Date: July 23, 2014

Re: Manufacturing Exemption for equipment purchased 2011 2012 2013 – Labinal
Salisbury

I am recommending that Labinal Salisbury be granted an exemption from Personal Property Tax for their manufacturing equipment purchased in 2011 through 2013 as requested by the Company. The attached schedule indicates the no of years they are eligible based on their filing date. Over the next five years they will benefit from this exemption by a total savings in personal property taxes of \$ 42,708.80 for manufacturing equipment purchases in 2011-2013.

The exemptions will be applied to City Property Tax years 2014-2019 as shown in the schedule provided herein. Attached please find copies of the calculations, property tax returns, and the manufacturing exemption applications. Please let me know if you require any additional information.

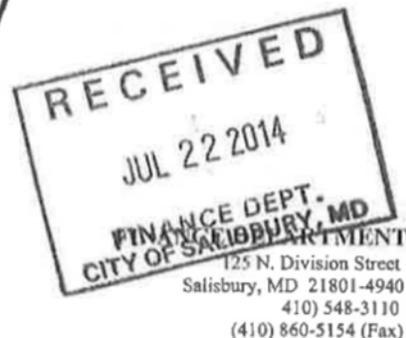
Unless you or the Mayor has further questions, please advance this memorandum to City Council.

City of Salisbury



MARYLAND

KEITH CORDREY
DIRECTOR INTERNAL SERVICES



Exemption Application For Machinery and Equipment Used for Manufacturing/Research & Development

Business Name: LABINAL SALISBURY MD Department ID#: 1026070

Mailing Address: 600 GLEN AVENUE, SALISBURY MD 21804

Contact Name: DEBORAH COOPER Phone No.: 410-548-7826

1. In order to qualify for an exemption you must meet one of the following requirements: Equipment is owned and operated by a facility that (1) locates in Salisbury (2) expands operations in Salisbury, or (3) develops a new product or industrial process in Salisbury. If you meet one of these requirements please explain in detail how you meet these requirements including raw materials used and products produced or R & D activity being conducted. Please include number of employees used in Manufacturing/ R&D and number of administrative employees.
2. Exemption is requested for tools, machinery & equipment used in Manufacturing / Research & Development acquired in calendar year 2011.
3. Address of Manufacturing / R & D operation. SALISBURY MD
4. Date Manufacturing / R & D operation began in Salisbury. 1994
5. Attach a description of each asset claimed under this exemption. The schedule must include a description, original cost, and date of acquisition for each item. General descriptions such as Equipment, Various, or Miscellaneous are not acceptable.
6. Attach a copy of the State of Maryland Personal Property Return for the year of acquisition.

Additional information and requirements

All exemptions require approval by the City of Salisbury Council and receipt of exemption from Wicomico County does not mean you will automatically be granted an exemption by the City of Salisbury. The exemption that is granted is for a specific year in which equipment was purchased and can be for a term up to a maximum of 5 years. Once an exemption has been granted, a copy of the personal property tax return must be sent in for each year of the exemption. To be eligible to receive the maximum exemption term of 5 years, the application must be received within two (2) years from December 31st of the calendar year in which the equipment was purchased. A separate request must be made for each year. The application can be mailed to Finance Department, 125 North Division St., Salisbury, MD 21801-4940 or faxed to (410) 860-5154.

Preparer's Signature Deborah Cooper Date 7/17/14

Email address deborah.cooper@labinal-power.com



July 17, 2014

City of Salisbury
Finance Department
125 N. Division Street
Salisbury, MD 21801-4940

To Whom It May Concern,

Enclosed is an exemption application from Labinal Salisbury, LLC. (previously Labinal Salisbury, Inc.) for the year 2011, 2012 and 2013, a detailed list of the production assets, as well as a copy of our Maryland Personal Property Returns. The total number of employees as of June 30 was 811 in 2011, 915 in 2012 and 786 in 2013. Direct manufacturing number of employees for 2011 was 719 with indirect/support/admin employees at 92, 2012 direct manufacturing was 823 with indirect/support/admin at 92 and for 2013 direct manufacturing was 694 with indirect/support/admin at 92.

In regards to item 1 of the **Exemption Application For Machinery and Equipment Used for Manufacturing/Research & Development**, Labinal Salisbury owns and operates a facility in Salisbury for the purpose of manufacturing electro-mechanical products.

Labinal Salisbury utilizes the machinery and equipment detailed in the 2011, 2012 and 2013 exemption applications and raw materials consisting of wire, connectors, gauges, metal frame works and other similar components to manufacture and test products such as wiring harnesses, cable assemblies, electrical boxes and panels. The products are then used by customers in the aerospace industry as integral components of larger assemblies.

If you need additional information regarding Labinal Salisbury's qualification for exemption, please call me.

Regards,

A handwritten signature in cursive script that reads 'Deborah Cooper'.

Deborah Cooper
Assistant Controller
Labinal Salisbury, LLC.
410-548-7826 (p)
410-548-5221 (f)
deborah.cooper@labinal-power.com

LABINAL SALISBURY, LLC

600 Glen Avenue
Salisbury, Maryland 21804 USA

Phone: 410.548.7800
Fax: 410.548.7639
www.labinal-power.com

Labinal Power Systems, LLC

Asset	Property Description	Date In Service	Book Cost
Group: MACHINERY & EQUIPMENT			
808	Access Control Badging Sftware/Evolis Printer	1/15/11	7,724
822	Schleuniger Model 5400 Coax Stipping Machine	8/15/11	21,187
823	NOVA 880 Wire Cut Marking System Upgrade	11/09/11	17,657
824	Capris 60-200R Laser Wire Marker Upgrade	11/09/11	26,403
825	IWS Cell 1	9/01/11	9,645
826	IWS Cell 2	9/01/11	7,083
827	IWS Cell 3	9/01/11	7,083
828	Agusta	9/01/11	5,945
832	PNEUMATIC WIRE STRIPPER	8/05/11	5,074
		2011 M&E	107,800
934	Length Rite 600 Wire Counter	5/01/12	8,555
935	Nova 880 Laser Wire Marker	3/07/12	416,201
969	CMS2 CONTRAST MEASURE SYSTEM	8/27/12	18,500
		2012 M&E	443,255
1047	Modified Test Box (Boeing)	5/01/13	1,780
1063	Brady Printer BBP81-34L	8/01/13	1,628
1064	Brady Printer BBP81-34L	8/01/13	1,628
1065	Brady Printer BBP81-34L	8/01/13	1,628
1066	Brady Printer BBP81-34L	8/01/13	1,628
1067	Brady Printer BBP81-34L	8/01/13	1,628
1068	Brady Printer BBP81-34L	8/01/13	1,628
1069	Plotter, Canon 60" 250GB HD 8	7/01/13	10,564
1071	Bell Cell 1	1/01/13	5,053
1072	Bell Cell 2	1/01/13	4,115
1073	Bell Cell 3	1/01/13	5,053
1074	FMOD Cell 1	1/01/13	3,000
1075	FMOD Cell 2	1/01/13	3,000
1076	PNEUMATIC CRIMP TOOL	1/01/13	1,007
1077	PNEUMATIC CRIMP TOOL	1/01/13	938
1078	PNEUMATIC CRIMP TOOL	1/01/13	938
1079	PNEUMATIC CRIMP TOOL	1/01/13	938
1080	PNEUMATIC CRIMP TOOL	1/01/13	938
1081	PNEUMATIC CRIMP TOOL WITH BLADE	1/01/13	1,676
1082	PNEUMATIC CRIMP TOOL WITH BLADE	1/01/13	1,676
1083	PNEUMATIC CRIMP TOOL WITH BLADE	1/01/13	1,676
1084	Band Saw NG120XL	10/01/13	1,338
		2013 M&E	53,455
MACHINERY & EQUIPMENT			604,510

Personal Property Return
As of January 1, 2012
Due April 16, 2012

2012

Form 1
Page 1 of 4

Date Received
 by Department

Type of Business	ID # Prefix	Filing Fee	Type of Business	ID # Prefix	Filing Fee
<input type="checkbox"/> Domestic Stock Corporation (D)	(D)	\$300	<input type="checkbox"/> Domestic Limited Liability Company (W)	(W)	\$300
<input checked="" type="checkbox"/> Foreign Stock Corporation (F)	(F)	\$300	<input type="checkbox"/> Foreign Limited Liability Company (Z)	(Z)	\$300
<input type="checkbox"/> Domestic Non-Stock Corporation (D)	(D)	- 0 -	<input type="checkbox"/> Domestic Limited Partnership (M)	(M)	\$300
<input type="checkbox"/> Foreign Non-Stock Corporation (F)	(F)	- 0 -	<input type="checkbox"/> Foreign Limited Partnership (P)	(P)	\$300
<input type="checkbox"/> Foreign Insurance Corporation (F)	(F)	\$300	<input type="checkbox"/> Domestic Limited Liability Partnership (A)	(A)	\$300
<input type="checkbox"/> Foreign Interstate Corporation (F)	(F)	- 0 -	<input type="checkbox"/> Foreign Limited Liability Partnership (E)	(E)	\$300
<input type="checkbox"/> SDAT Certified Family Farm (A,D,M,W)	(A,D,M,W)	\$100	<input type="checkbox"/> Domestic Statutory Trust (B)	(B)	\$300
<input type="checkbox"/> Real Estate Investment Trust (D)	(D)	\$300	<input type="checkbox"/> Foreign Statutory Trust (S)	(S)	\$300

CHECK ONE

Make Address Corrections Here

Name of Business: LABINAL SALISBURY, INC.
 Mailing Address: 600 GLEN AVENUE
 SALISBURY, MD 21804

Check here if this is a change of address

Type or Print Department ID Number Here

ID # PREFIX

04478129

DEPARTMENT ID NUMBER ID# PREFIX F 04478129		FEDERAL EMPLOYER IDENTIFICATION NUMBER 521989703
DATE OF INCORPORATION OR FORMATION AUGUST 13, 1996	STATE OF INCORPORATION OR FORMATION DELAWARE	FEDERAL PRINCIPAL BUSINESS CODE 335900
TRADING AS NAME SAME AS ABOVE		<input type="checkbox"/> Please check here if you do not want personal property forms mailed to you next year.

INCLUDE DEPARTMENT ID NUMBER ON CHECK
 PLEASE STAPLE CHECK HERE

SECTION I

- A. Is any business conducted in Maryland? **YES** Date began: **AUGUST 13, 1996**
(Yes or No)
- B. Nature of business conducted in Maryland: **ELECTRONICS CONTRACTORS**
- C. Does the business own, lease or use personal property located in Maryland? **YES** If No, skip SECTION II.
(Yes or No)

ONLY CORPORATIONS COMPLETE ITEM D

D. Names and addresses of officers and names of directors (type or print):

OFFICERS	
Names	Addresses
President JORGE ORTEGA	
Vice-President	
Secretary MARK MELNICK	
Treasurer	
DIRECTORS	
Names	Names

BUSINESS TANGIBLE PERSONAL PROPERTY LOCATED IN MARYLAND

EACH QUESTION MUST BE ANSWERED—SEE INSTRUCTIONS

ROUND CENTS TO THE NEAREST WHOLE DOLLAR

2012

Form 1
continued
Page 2 of 4

SECTION II

A. IMPORTANT: Show exact location of all personal property owned and used in the State of Maryland, including county, town, and street address (PO Boxes are not acceptable). This assures proper distribution of assessments. If property is located in two or more jurisdictions, provide breakdown by locations by completing additional copies of Section II for each location.

600 GLEN AVENUE 21804

(County) **WICOMICO**

(Address, Number and Street)

(Zip Code)

Check here if this location has changed from the 2011 return.

(Incorporated Town) **SALISBURY**

Is the property located inside the limits of an incorporated town?

YES

(Yes or No)

Note: If all of the personal property of this business is located entirely in the following exempt counties: Frederick, Garrett, Kent, Queen Anne's, or Talbot, you may be eligible to skip the remainder of Section II. Refer to Specific Instructions, Section II, A for more information.

- ① **Furniture, fixtures, tools, machinery and equipment not used for manufacturing or research and development.** State the original cost of the property by year of acquisition and category of property as described in the Depreciation Rate Chart on page 4. Include all fully depreciated property and property expensed under IRS rules.

Columns B through G require an explanation of the type of property being reported. Use the lines provided below. If additional space is needed, provide a supplemental schedule. Failure to explain the type of property will result in the property being treated as Category A property (see instructions for example). Refer to the 2012 Depreciation Rate Chart on page 4 for computer equipment rates for categories B and D.

	ORIGINAL COST BY YEAR OF ACQUISITION							TOTAL COST
	A	B	SPECIAL DEPRECIATION RATES (SEE PAGE 4)				G	
			C	D	E	F		
2011	16303			148119				164,422
2010				67662				67,662
2009				669825				669,825
2008	7557			82093				89,650
2007	18752			215358				234,110
2006	4526		4230	66286				75,042
2005	1732		3238	85384				90,354
2004 and prior	120361		3045	109530				232,936
TOTAL COST COLUMNS A-G →								1,604,001

DESCRIBE B through G PROPERTY HERE: C: FAX, COPIERS, PRINTER

- ② **Commercial Inventory.** Furnish an average of 12 monthly inventory values taken in Maryland during 2011 at cost or market value of merchandise and stock in trade. Include products manufactured by the business and held for retail sale and inventory held on consignment. (Do not include raw materials or supplies used in manufacturing.) Note: LIFO prohibited in computing inventory value.

Average Commercial Inventory

\$ NONE

Furnish from the latest Maryland Income Tax return:

Opening Inventory - date _____ amount \$ NONE

Closing Inventory - date _____ amount \$ NONE

Note: Businesses that need a Trader's License must report commercial inventory here.

- ③ **Supplies.** Furnish the average cost of consumable items not held for sale (e.g., contractor's supplies, office supplies, etc.).

Average Cost

\$ NONE

- ④ **Manufacturing/Research and Development (R&D) Inventory.** Furnish an average of 12 monthly inventory values taken in Maryland during 2011 at cost or market value of raw materials, supplies, goods in process and finished products used in and resulting from manufacturing/R&D by the business. (Do not include manufactured products held for retail sale.)

Average Manufacturing/R&D Inventory

\$ 16,244,627

Furnish from the latest Maryland Income Tax return:

Opening Inventory - date 01/01/11 amount \$ 17,321,253

Closing Inventory - date 12/31/11 amount \$ 15,168,000

2012

Form 1
continued
Page 3 of 4

5 Tools, machinery and equipment used for manufacturing or research and development: State the original cost of the property by year of acquisition. Include all fully depreciated property and property expensed under IRS rules. If this business is engaged in manufacturing / R&D, and is claiming such an exemption for the first time, a manufacturing / R&D exemption application must be submitted on or before September 1, 2012 before an exemption can be granted. See Instruction 11 for exception. Contact the Department or visit www.dat.state.md.us for an application.

If the property is located in a taxable jurisdiction, a detailed schedule by depreciation category should be included to take advantage of higher depreciation allowances.

ORIGINAL COST BY YEAR OF ACQUISITION			
2011	107800	2007	491328
2010	17604	2006	275522
2009	1043637	2005	184487
2008	377351	2004 and prior	1578381

TOTAL COST \$ 4076120

6 Vehicles with Interchangeable Registration (dealer, recycler, finance company, special mobile equipment, and transporter plates) and unregistered vehicles should be reported here. See specific instructions.

ORIGINAL COST BY YEAR OF ACQUISITION			
2011		2009	
2010		2008 and prior	

TOTAL COST \$ 0

7 Non-farming livestock \$ NONE (Book Value) \$ NONE (Market Value)

8 Other personal property Total Cost \$ NONE
File separate schedule giving a description of property, original cost and the date of acquisition.

9 Property owned by others and used or held by the business as lessee or otherwise Total Cost \$ NONE
File separate schedule showing names and addresses of owners, lease number, description of property, installation date and separate cost in each case.

10 Property owned by the business but used or held by others as lessee or otherwise Total Cost \$ NONE
File separate schedule showing names and addresses of lessees, lease number, description of property, installation date and original cost by year of acquisition for each location. Schedule should group leases by county where the property is located. Manufacturer lessors should submit the retail selling price of the property not the manufacturing cost.

SECTION III This Section must be completed.

A. Total Gross Sales, or amount of business transacted during 2011 in Maryland: \$ 109,750,000
If the business has sales in Maryland and does not report any personal property, explain how the business is conducted without personal property. If the business is using the personal property of another business, provide the name and address of that business.

B. If the business operates on a fiscal year, state beginning and ending dates:

C. If this is the business' first Maryland personal property return, state whether or not it succeeds an established business and give name:

D. Does the business own any fully depreciated and/or expensed personal property located in Maryland? [X] yes [] no
If yes, is that property reported on this return? [X] yes [] no

E. Does the submitted balance sheet or depreciation schedule reflect personal property located outside of Maryland? [] yes [X] no
If yes, reconcile it with this return.

F. Has the business disposed of assets or transferred assets in or out of Maryland during 2011? [X] yes [] no If yes, complete Form 4C (Disposal and Transfer Reconciliation).

PLEASE READ "IMPORTANT REMINDERS" ON PAGE 4 BEFORE SIGNING

I declare under the penalties of perjury, pursuant to Tax-Property Article 1-201 of the Annotated Code of Maryland, that this return, including any accompanying schedules and statements, has been examined by me and to the best of my knowledge and belief is a true, correct and complete return.

NAME OF FIRM, OTHER THAN TAXPAYER, PREPARING THIS RETURN

MARK MELNICK SECRETARY
PRINT OR TYPE NAME OF CORPORATE OFFICER OR PRINCIPAL OF OTHER ENTITY TITLE

X SIGNATURE OF PREPARER DATE

X SIGNATURE OF CORPORATE OFFICER OR PRINCIPAL DATE 1/12/2012

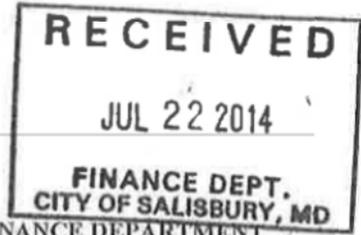
PREPARER'S PHONE NUMBER E-MAIL ADDRESS

BUSINESS PHONE NUMBER E-MAIL ADDRESS

City of Salisbury



MARYLAND



KEITH CORDREY
DIRECTOR INTERNAL SERVICES

FINANCE DEPARTMENT
125 N. Division Street
Salisbury, MD 21801-4940
410) 548-3110
(410) 860-5154 (Fax)

Exemption Application For Machinery and Equipment Used for Manufacturing/Research & Development

Business Name: LABINAL SALISBURY MD Department ID#: 1026070
Mailing Address: 600 GIEN AVENUE, SALISBURY, MD 21804
Contact Name: DEBORAH COOPER Phone No.: 410-548-7826

1. In order to qualify for an exemption you must meet one of the following requirements: Equipment is owned and operated by a facility that (1) locates in Salisbury (2) expands operations in Salisbury, or (3) develops a new product or industrial process in Salisbury. If you meet one of these requirements please explain in detail how you meet these requirements including raw materials used and products produced or R & D activity being conducted. Please include number of employees used in Manufacturing/ R&D and number of administrative employees.
2. Exemption is requested for tools, machinery & equipment used in Manufacturing / Research & Development acquired in calendar year 2012.
3. Address of Manufacturing / R & D operation. SALISBURY MD
4. Date Manufacturing / R & D operation began in Salisbury. 1994
5. Attach a description of each asset claimed under this exemption. The schedule must include a description, original cost, and date of acquisition for each item. General descriptions such as Equipment, Various, or Miscellaneous are not acceptable.
6. Attach a copy of the State of Maryland Personal Property Return for the year of acquisition.

Additional information and requirements

All exemptions require approval by the City of Salisbury Council and receipt of exemption from Wicomico County does not mean you will automatically be granted an exemption by the City of Salisbury. The exemption that is granted is for a specific year in which equipment was purchased and can be for a term up to a maximum of 5 years. Once an exemption has been granted, a copy of the personal property tax return must be sent in for each year of the exemption. To be eligible to receive the maximum exemption term of 5 years, the application must be received within two (2) years from December 31st of the calendar year in which the equipment was purchased. A separate request must be made for each year. The application can be mailed to Finance Department, 125 North Division St., Salisbury, MD 21801-4940 or faxed to (410) 860-5154.

Preparer's Signature Deborah Cooper Date 7/17/14

Email address deborah.cooper@labinal-power.com



July 17, 2014

City of Salisbury
Finance Department
125 N. Division Street
Salisbury, MD 21801-4940

To Whom It May Concern,

Enclosed is an exemption application from Labinal Salisbury, LLC. (previously Labinal Salisbury, Inc.) for the year 2011, 2012 and 2013, a detailed list of the production assets, as well as a copy of our Maryland Personal Property Returns. The total number of employees as of June 30 was 811 in 2011, 915 in 2012 and 786 in 2013. Direct manufacturing number of employees for 2011 was 719 with indirect/support/admin employees at 92, 2012 direct manufacturing was 823 with indirect/support/admin at 92 and for 2013 direct manufacturing was 694 with indirect/support/admin at 92.

In regards to item 1 of the **Exemption Application For Machinery and Equipment Used for Manufacturing/Research & Development**, Labinal Salisbury owns and operates a facility in Salisbury for the purpose of manufacturing electro-mechanical products.

Labinal Salisbury utilizes the machinery and equipment detailed in the 2011, 2012 and 2013 exemption applications and raw materials consisting of wire, connectors, gauges, metal frame works and other similar components to manufacture and test products such as wiring harnesses, cable assemblies, electrical boxes and panels. The products are then used by customers in the aerospace industry as integral components of larger assemblies.

If you need additional information regarding Labinal Salisbury's qualification for exemption, please call me.

Regards,

A handwritten signature in cursive script that reads 'Deborah Cooper'.

Deborah Cooper
Assistant Controller
Labinal Salisbury, LLC.
410-548-7826 (p)
410-548-5221 (f)
deborah.cooper@labinal-power.com

Labinal Power Systems, LLC

Asset	Property Description	Date In Service	Book Cost
Group: MACHINERY & EQUIPMENT			
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1083	PNEUMATIC CRIMP TOOL WITH BLADE	1/01/13	1,676
1084	Band Saw NG120XL	10/01/13	1,338
		2013 M&E	53,455
MACHINERY & EQUIPMENT			604,510

Personal Property Return As of January 1, 2013 Due April 15, 2013

STATE OF MARYLAND, DEPARTMENT OF ASSESSMENTS AND TAXATION, PERSONAL PROPERTY DIVISION
301 West Preston Street, Room 801, Baltimore, Maryland 21201-2395 • www.dat.state.md.us • (410) 767-1170 • (800) 246-5941 within Maryland

2013

Form 1
Page 1 of 4

Date Received
by Department

CHECK ONE

Type of Business	ID # Prefix	Filing Fee	Type of Business	ID # Prefix	Filing Fee
<input type="checkbox"/> Domestic Stock Corporation (D)		\$300	<input type="checkbox"/> Domestic Limited Liability Company (W)		\$300
<input checked="" type="checkbox"/> Foreign Stock Corporation (F)		\$300	<input type="checkbox"/> Foreign Limited Liability Company (Z)		\$300
<input type="checkbox"/> Domestic Non-Stock Corporation (D)		- 0 -	<input type="checkbox"/> Domestic Limited Partnership (M)		\$300
<input type="checkbox"/> Foreign Non-Stock Corporation (F)		- 0 -	<input type="checkbox"/> Foreign Limited Partnership (P)		\$300
<input type="checkbox"/> Foreign Insurance Corporation (F)		\$300	<input type="checkbox"/> Domestic Limited Liability Partnership (A)		\$300
<input type="checkbox"/> Foreign Interstate Corporation (F)		- 0 -	<input type="checkbox"/> Foreign Limited Liability Partnership (E)		\$300
<input type="checkbox"/> SDAT Certified Family Farm (A,D,M,W)		\$100	<input type="checkbox"/> Domestic Statutory Trust (B)		\$300
<input type="checkbox"/> Real Estate Investment Trust (D)		\$300	<input type="checkbox"/> Foreign Statutory Trust (S)		\$300

Name of Business
Mailing Address

LABINAL SALISBURY, INC
600 GLEN AVENUE
SALISBURY, MD 21804

Make Address Corrections Here

Check here if this is a change of address

DEPARTMENT ID NUMBER ID# PREFIX F 04478129		FEDERAL EMPLOYER IDENTIFICATION NUMBER 52 - 1989703
DATE OF INCORPORATION OR FORMATION AUGUST 13, 1996	STATE OF INCORPORATION OR FORMATION DELAWARE	FEDERAL PRINCIPAL BUSINESS CODE 335900
TRADING AS NAME SAME AS ABOVE		<input type="checkbox"/> Please check here if you do not want personal property forms mailed to you next year.

ID # PREFIX **F**
Type or Print Department ID Number Here **04478129**

INCLUDE DEPARTMENT ID NUMBER ON CHECK
PLEASE STAPLE CHECK HERE

SECTION I

- A. Is any business conducted in Maryland? YES Date began: AUGUST 13, 1996
(Yes or No)
- B. Nature of business conducted in Maryland: ELECTRONICS CONTRACTORS
- C. Does the business own, lease or use personal property located in Maryland? YES If No, skip SECTION II.
(Yes or No)

ONLY CORPORATIONS COMPLETE ITEM D

D. Names and addresses of officers and names of directors (type or print):

OFFICERS	
Names	Addresses
President <u>JORGE ORTEGA</u>	_____
Vice-President _____	_____
Secretary <u>MARK MELNICK</u>	_____
Treasurer _____	_____
DIRECTORS	
Names	Names
_____	_____
_____	_____
_____	_____
_____	_____

BUSINESS TANGIBLE PERSONAL PROPERTY LOCATED IN MARYLAND

EACH QUESTION MUST BE ANSWERED—SEE INSTRUCTIONS

ROUND CENTS TO THE NEAREST WHOLE DOLLAR

2013
Form 1
continued
Page 2 of 4

SECTION II

A. IMPORTANT: Show exact location of all personal property owned and used in the State of Maryland, including county, town, and street address (PO Boxes are not acceptable). This assures proper distribution of assessments. If property is located in two or more jurisdictions, provide breakdown by locations by completing additional copies of Section II for each location.

600 GLEN AVEC 21804

(County)
WICOMICO

(Address, Number and Street) (Zip Code)

Check here if this location has changed from the 2012 return.

(Incorporated Town)
SALISBURY

Is the property located inside the limits of an incorporated town? **YES**
(Yes or No)

Note: If all of the personal property of this business is located entirely in the following exempt counties: Frederick, Garrett, Kent, Queen Anne's, or Talbot, you may be eligible to skip the remainder of Section II. Refer to Specific Instructions, Section II, A for more information.

① Furniture, fixtures, tools, machinery and equipment not used for manufacturing or research and development. State the original cost of the property by year of acquisition and category of property as described in the Depreciation Rate Chart on page 4. Include all fully depreciated property and property expensed under IRS rules.

Columns B through G require an explanation of the type of property being reported. Use the lines provided below. If additional space is needed, provide a supplemental schedule. Failure to explain the type of property will result in the property being treated as Category A property (see instructions for example). Refer to the 2013 Depreciation Rate Chart on page 4 for computer equipment rates for categories B and D.

ORIGINAL COST BY YEAR OF ACQUISITION								
	A	B	C	D	E	F	G	TOTAL COST
	SPECIAL DEPRECIATION RATES (SEE PAGE 4)							
2012	0			285,395				285,395
2011	16,303			148,119				164,422
2010				67,662				67,662
2009				669,825				669,825
2008	7,557			62,093				69,650
2007	18,752			215,358				234,110
2006	4,526		4,230	86,286				75,042
2005 and prior	122,093		6,293	194,914				323,300
	TOTAL COST COLUMNS A-G →							1869406

DESCRIBE B through G PROPERTY HERE:

② **Commercial Inventory.** Furnish an average of 12 monthly inventory values taken in Maryland during 2012 at cost or market value of merchandise and stock in trade. Include products manufactured by the business and held for retail sale and inventory held on consignment. (Do not include raw materials or supplies used in manufacturing.) Note: LIFO prohibited in computing inventory value.

Average Commercial Inventory
 \$ **NONE** Furnish from the latest Maryland Income Tax return:
 Opening Inventory - date _____ amount \$ **NONE**
 Closing Inventory - date _____ amount \$ **NONE**

Note: Businesses that need a Trader's License must report commercial inventory here.

③ **Supplies.** Furnish the average cost of consumable items not held for sale (e.g., contractor's supplies, office supplies, etc.).

Average Cost
 \$ **NONE**

④ **Manufacturing/Research and Development (R&D) Inventory.** Furnish an average of 12 monthly inventory values taken in Maryland during 2012 at cost or market value of raw materials, supplies, goods in process and finished products used in and resulting from manufacturing/R&D by the business. (Do not include manufactured products held for retail sale.)

Average Manufacturing/R&D Inventory
 \$ **13,629,500** Furnish from the latest Maryland Income Tax return:
 Opening Inventory - date 01/01/12 amount \$ **15,168,000**
 Closing Inventory - date 12/31/12 amount \$ **12,091,000**

2013

Form 1
continued
Page 3 of 4

⑥ **Tools, machinery and equipment used for manufacturing or research and development:** State the original cost of the property by year of acquisition. Include all fully depreciated property and property expensed under IRS rules. If this business is engaged in manufacturing / R&D, and is claiming such an exemption for the first time, a manufacturing / R&D exemption application must be submitted on or before September 1, 2013 before an exemption can be granted. See instruction 11 for exception. Contact the Department or visit www.dat.state.md.us for an application.

If the property is located in a taxable jurisdiction, a detailed schedule by depreciation category should be included to take advantage of higher depreciation allowances.

ORIGINAL COST BY YEAR OF ACQUISITION			
2012	472552	2008	377351
2011	107800	2007	491328
2010	17604	2006	276522
2009	1043637	2005 and prior	1762878

TOTAL COST \$ 4548672

⑥ **Vehicles with Interchangeable Registration** (dealer, recycler, finance company, special mobile equipment, and transporter plates) and unregistered vehicles should be reported here. See specific instructions.

ORIGINAL COST BY YEAR OF ACQUISITION			
2012		2010	
2011		2009 and prior	

TOTAL COST \$

⑦ **Non-farming livestock** \$ _____ (Book Value) \$ _____ (Market Value)

⑧ **Other personal property** Total Cost
File separate schedule giving a description of property, original cost and the date of acquisition.

⑨ **Property owned by others and used or held by the business** as lessee or otherwise . . . Total Cost
File separate schedule showing names and addresses of owners, lease number, description of property, installation date and separate cost in each case.

⑩ **Property owned by the business but used or held by others** as lessee or otherwise . . . Total Cost
File separate schedule showing names and addresses of lessees, lease number, description of property, installation date and original cost by year of acquisition for each location. Schedule should group leases by location. Manufacturer lessors should submit the retail selling price of the property not the manufacturing

SECTION III This Section must be completed.

A. Total Gross Sales, or amount of business transacted during 2012 in Maryland: \$ _____
If the business has sales in Maryland and does not report any personal property, explain how the personal property. If the business is using the personal property of another business, provide the name a

B. If the business operates on a fiscal year, state beginning and ending dates: _____

C. If this is the business' first Maryland personal property return, state whether or not it succeeds an established business and give name: _____

D. Does the business own any fully depreciated and/or expensed personal property located in Maryland? yes no
If yes, is that property reported on this return? yes no

E. Does the submitted balance sheet or depreciation schedule reflect personal property located outside of Maryland? yes no
If yes, reconcile it with this return.

F. Has the business disposed of assets or transferred assets in or out of Maryland during 2012? yes no If yes, complete Form 4C (Disposal and Transfer Reconciliation).

• PLEASE READ "IMPORTANT REMINDERS" ON PAGE 4 BEFORE SIGNING •

I declare under the penalties of perjury, pursuant to Tax-Property Article 1-201 of the Annotated Code of Maryland, that this return, including any accompanying schedules and statements, has been examined by me and to the best of my knowledge and belief is a true, correct and complete return.

NAME OF FIRM, OTHER THAN TAXPAYER, PREPARING THIS RETURN

Mark G. Melnick, Secretary
PRINT OR TYPE NAME OF CORPORATE OFFICER OR PRINCIPAL OF OTHER ENTITY TITLE

X
SIGNATURE OF PREPARER DATE

X *Mark G. Melnick* 04/16/2013
SIGNATURE OF CORPORATE OFFICER OR PRINCIPAL DATE

()
PREPARER'S PHONE NUMBER E-MAIL ADDRESS

(972) 606-7150
BUSINESS PHONE NUMBER E-MAIL ADDRESS

City of Salisbury



MARYLAND

KEITH CORDREY
DIRECTOR INTERNAL SERVICES



Exemption Application For Machinery and Equipment Used for Manufacturing/Research & Development

Business Name: LABINAL SALISBURY MD Department ID#: 1026070

Mailing Address: 600 GIEN AVENUE, SALISBURY, MD 21804

Contact Name: DEBORAH COOPER Phone No.: 410-548-7826

1. In order to qualify for an exemption you must meet one of the following requirements: Equipment is owned and operated by a facility that (1) locates in Salisbury (2) expands operations in Salisbury, or (3) develops a new product or industrial process in Salisbury. If you meet one of these requirements please explain in detail how you meet these requirements including raw materials used and products produced or R & D activity being conducted. Please include number of employees used in Manufacturing/ R&D and number of administrative employees.
2. Exemption is requested for tools, machinery & equipment used in Manufacturing / Research & Development acquired in calendar year 2013.
3. Address of Manufacturing / R & D operation. SALISBURY MD
4. Date Manufacturing / R & D operation began in Salisbury. 1994
5. Attach a description of each asset claimed under this exemption. The schedule must include a description, original cost, and date of acquisition for each item. General descriptions such as Equipment, Various, or Miscellaneous are not acceptable.
6. Attach a copy of the State of Maryland Personal Property Return for the year of acquisition.

Additional information and requirements

All exemptions require approval by the City of Salisbury Council and receipt of exemption from Wicomico County does not mean you will automatically be granted an exemption by the City of Salisbury. The exemption that is granted is for a specific year in which equipment was purchased and can be for a term up to a maximum of 5 years. Once an exemption has been granted, a copy of the personal property tax return must be sent in for each year of the exemption. To be eligible to receive the maximum exemption term of 5 years, the application must be received within two (2) years from December 31st of the calendar year in which the equipment was purchased. A separate request must be made for each year. The application can be mailed to Finance Department, 125 North Division St., Salisbury, MD 21801-4940 or faxed to (410) 860-5154.

Preparer's Signature Deborah Cooper Date 7/17/14

Email address deborah.cooper@labinal-power.com



July 17, 2014

City of Salisbury
Finance Department
125 N. Division Street
Salisbury, MD 21801-4940

To Whom It May Concern,

Enclosed is an exemption application from Labinal Salisbury, LLC. (previously Labinal Salisbury, Inc.) for the year 2011, 2012 and 2013, a detailed list of the production assets, as well as a copy of our Maryland Personal Property Returns. The total number of employees as of June 30 was 811 in 2011, 915 in 2012 and 786 in 2013. Direct manufacturing number of employees for 2011 was 719 with indirect/support/admin employees at 92, 2012 direct manufacturing was 823 with indirect/support/admin at 92 and for 2013 direct manufacturing was 694 with indirect/support/admin at 92.

In regards to item 1 of the **Exemption Application For Machinery and Equipment Used for Manufacturing/Research & Development**, Labinal Salisbury owns and operates a facility in Salisbury for the purpose of manufacturing electro-mechanical products.

Labinal Salisbury utilizes the machinery and equipment detailed in the 2011, 2012 and 2013 exemption applications and raw materials consisting of wire, connectors, gauges, metal frame works and other similar components to manufacture and test products such as wiring harnesses, cable assemblies, electrical boxes and panels. The products are then used by customers in the aerospace industry as integral components of larger assemblies.

If you need additional information regarding Labinal Salisbury's qualification for exemption, please call me.

Regards,

A handwritten signature in cursive script that reads 'Deborah Cooper'.

Deborah Cooper
Assistant Controller
Labinal Salisbury, LLC.
410-548-7826 (p)
410-548-5221 (f)
deborah.cooper@labinal-power.com

LABINAL SALISBURY, LLC

600 Glen Avenue
Salisbury, Maryland 21804 USA

Phone: 410.548.7800
Fax: 410.548.7839
www.labinal-power.com

Labinal Power Systems, LLC

Asset	Property Description	Date In Service	Book Cost
Group: MACHINERY & EQUIPMENT			
808	Access Control Badging Sftware/Evolis Printer	1/15/11	7,724
822	Schleuniger Model 5400 Coax Stipping Machine	8/15/11	21,187
823	NOVA 880 Wire Cut Marking System Upgrade	11/09/11	17,657
824	Capris 60-200R Laser Wire Marker Upgrade	11/09/11	26,403
825	IWS Cell 1	9/01/11	9,645
826	IWS Cell 2	9/01/11	7,083
827	IWS Cell 3	9/01/11	7,083
828	Agusta	9/01/11	5,945
832	PNEUMATIC WIRE STRIPPER	8/05/11	5,074
		2011 M&E	107,800
934	Length Rite 600 Wire Counter	5/01/12	8,555
935	Nova 880 Laser Wire Marker	3/07/12	416,201
969	CMS2 CONTRAST MEASURE SYSTEM	8/27/12	18,500
		2012 M&E	443,255
1047	Modified Test Box (Boeing)	5/01/13	1,780
1063	Brady Printer BBP81-34L	8/01/13	1,628
1064	Brady Printer BBP81-34L	8/01/13	1,628
1065	Brady Printer BBP81-34L	8/01/13	1,628
1066	Brady Printer BBP81-34L	8/01/13	1,628
1067	Brady Printer BBP81-34L	8/01/13	1,628
1068	Brady Printer BBP81-34L	8/01/13	1,628
1069	Plotter, Canon 60" 250GB HD 8	7/01/13	10,564
1071	Bell Cell 1	1/01/13	5,053
1072	Bell Cell 2	1/01/13	4,115
1073	Bell Cell 3	1/01/13	5,053
1074	FMOD Cell 1	1/01/13	3,000
1075	FMOD Cell 2	1/01/13	3,000
1076	PNEUMATIC CRIMP TOOL	1/01/13	1,007
1077	PNEUMATIC CRIMP TOOL	1/01/13	938
1078	PNEUMATIC CRIMP TOOL	1/01/13	938
1079	PNEUMATIC CRIMP TOOL	1/01/13	938
1080	PNEUMATIC CRIMP TOOL	1/01/13	938
1081	PNEUMATIC CRIMP TOOL WITH BLADE	1/01/13	1,676
1082	PNEUMATIC CRIMP TOOL WITH BLADE	1/01/13	1,676
1083	PNEUMATIC CRIMP TOOL WITH BLADE	1/01/13	1,676
1084	Band Saw NG120XL	10/01/13	1,338
		2013 M&E	53,455
MACHINERY & EQUIPMENT			604,510

Personal Property Return As of January 1, 2014 Due April 15, 2014

STATE OF MARYLAND, DEPARTMENT OF ASSESSMENTS AND TAXATION, PERSONAL PROPERTY DIVISION
 301 West Preston Street, Room 801, Baltimore, Maryland 21201-2395 • www.dat.state.md.us • (410) 767-1170 • (888) 246-5941 within Maryland

2014

Form 1
Page 1 of 4

Date Received
 by Department

CHECK
 ONE

Type of Business	ID # Prefix	Filing Fee	Type of Business	ID # Prefix	Filing Fee
<input type="checkbox"/> Domestic Stock Corporation (D)	(D)	\$300	<input type="checkbox"/> Domestic Limited Liability Company (W)	(W)	\$300
<input checked="" type="checkbox"/> Foreign Stock Corporation (F)	(F)	\$300	<input type="checkbox"/> Foreign Limited Liability Company (Z)	(Z)	\$300
<input type="checkbox"/> Domestic Non-Stock Corporation (D)	(D)	- 0 -	<input type="checkbox"/> Domestic Limited Partnership (M)	(M)	\$300
<input type="checkbox"/> Foreign Non-Stock Corporation (F)	(F)	- 0 -	<input type="checkbox"/> Foreign Limited Partnership (P)	(P)	\$300
<input type="checkbox"/> Foreign Insurance Corporation (F)	(F)	\$300	<input type="checkbox"/> Domestic Limited Liability Partnership (A)	(A)	\$300
<input type="checkbox"/> Foreign Interstate Corporation (F)	(F)	- 0 -	<input type="checkbox"/> Foreign Limited Liability Partnership (E)	(E)	\$300
<input type="checkbox"/> SDAT Certified Family Farm (A,D,M,W)	(A,D,M,W)	\$100	<input type="checkbox"/> Domestic Statutory Trust (B)	(B)	\$300
<input type="checkbox"/> Real Estate Investment Trust (D)	(D)	\$300	<input type="checkbox"/> Foreign Statutory Trust (S)	(S)	\$300

Name of Business
 Mailing Address

LABINAL SALISBURY LLC
 600 GLEN AVENUE
 SALISBURY, MD 21804

Make Address Corrections Here

Check here if this is a change of address

DEPARTMENT ID NUMBER ID# PREFIX F 04478129		FEDERAL EMPLOYER IDENTIFICATION NUMBER 52 - 198703	
DATE OF INCORPORATION OR FORMATION AUGUST 13, 1996	STATE OF INCORPORATION OR FORMATION DELAWARE	FEDERAL PRINCIPAL BUSINESS CODE 335900	
TRADING AS NAME SAME AS ABOVE		<input type="checkbox"/> Please check here if you do not want personal property forms mailed to you next year.	

ID # PREFIX **F** 04478129
 Type or Print Department ID Number Here

SECTION I

- A. Is any business conducted in Maryland? YES Date began: AUGUST 13, 1996
(Yes or No)
- B. Nature of business conducted in Maryland: ELECTRONICS CONTRACTORS
- C. Does the business own, lease or use personal property located in Maryland? YES If No, skip SECTION II.
(Yes or No)

ONLY CORPORATIONS COMPLETE ITEM D

D. Names and addresses of officers and names of directors (type or print):

	Names	ADDRESSES
President	JORGE ORTEGA	
Vice-President		
Secretary	MARK MELNICK	
Treasurer		

	Names	Names

INCLUDE DEPARTMENT ID NUMBER ON CHECK PLEASE STAPLE CHECK HERE

BUSINESS TANGIBLE PERSONAL PROPERTY LOCATED IN MARYLAND

EACH QUESTION MUST BE ANSWERED—SEE INSTRUCTIONS

ROUND CENTS TO THE NEAREST WHOLE DOLLAR

2014

Form 1
continued
Page 2 of 4

SECTION II

A. IMPORTANT: Show exact location of all personal property owned and used in the State of Maryland, including county, town, and street address (PO Boxes are not acceptable). This assures proper distribution of assessments. If property is located in two or more jurisdictions, provide breakdown by locations by completing additional copies of Section II for each location.

600 GLEN AVE 21804

(County)
WICOMICO

Check here if this location has changed from the 2013 return.

(Address, Number and Street)

(Zip Code)

(Incorporated Town)
SALISBURY

Is the property located Inside the limits of an incorporated town?

YES

(Yes or No)

Note: If all of the personal property of this business is located entirely in the following exempt counties: Frederick, Garrett, Kent, Queen Anne's, or Talbot, you may be eligible to skip the remainder of Section II. Refer to Specific Instructions, Section II, A for more information.

- ① **Furniture, fixtures, tools, machinery and equipment not used for manufacturing or research and development.** State the original cost of the property by year of acquisition and category of property as described in the Depreciation Rate Chart on page 4. Include all fully depreciated property and property expensed under IRS rules.

Columns B through G require an explanation of the type of property being reported. Use the lines provided below. If additional space is needed, provide a supplemental schedule. Failure to explain the type of property will result in the property being treated as Category A property (see instructions for example). Refer to the 2014 Depreciation Rate Chart on page 4 for computer equipment rates for categories B and D.

ORIGINAL COST BY YEAR OF ACQUISITION							
	A	SPECIAL DEPRECIATION RATES (SEE PAGE 4)					TOTAL COST
		B	C	D	E	F	
2013	4466			196048			200514
2012	0			265216			265216
2011	16303			148119			164422
2010				48322			48322
2009				669825			669825
2008				61067			61067
2007				150609			150609
2006 and prior	62640		10523	91334			164497
TOTAL COST COLUMNS A-G →							1724472

DESCRIBE B through G PROPERTY HERE:

- ② **Commercial Inventory.** Furnish an average of 12 monthly inventory values taken in Maryland during 2013 at cost or market value of merchandise and stock in trade. Include products manufactured by the business and held for retail sale and inventory held on consignment. (Do not include raw materials or supplies used in manufacturing.) Note: LIFO prohibited in computing inventory value.

Average Commercial Inventory \$ NONE	Furnish from the latest Maryland Income Tax return: Opening Inventory - date _____ amount \$ NONE Closing Inventory - date _____ amount \$ NONE
---	---

Note: Businesses that need a Trader's License must report commercial inventory here.

- ③ **Supplies.** Furnish the average cost of consumable items not held for sale (e.g., contractor's supplies, office supplies, etc.).

Average Cost \$ NONE

- ④ **Manufacturing/Research and Development (R&D) Inventory.** Furnish an average of 12 monthly inventory values taken in Maryland during 2013 at cost or market value of raw materials, supplies, goods in process and finished products used in and resulting from manufacturing/R&D by the business. (Do not include manufactured products held for retail sale.)

Average Manufacturing/R&D Inventory \$ 15,108,621	Furnish from the latest Maryland Income Tax return: Opening Inventory - date 01/01/13 amount \$ 12,091,000 Closing Inventory - date 12/31/13 amount \$ 18,126,242
--	---

5 Tools, machinery and equipment used for manufacturing or research and development: State the original cost of the property by year of acquisition. Include all fully depreciated property and property expensed under IRS rules. If this business is engaged in manufacturing / R&D, and is claiming such an exemption for the first time, a manufacturing / R&D exemption application must be submitted on or before September 1, 2014 before an exemption can be granted. See instruction 11 for exception. Contact the Department or visit www.dat.state.md.us for an application.

If the property is located in a taxable jurisdiction, a detailed schedule by depreciation category should be included to take advantage of higher depreciation allowances.

Table with 4 columns: Year, Cost, Year, Cost. Rows for 2013, 2012, 2011, 2010.

TOTAL COST \$ 4129654

6 Vehicles with Interchangeable Registration (dealer, recycler, finance company, special mobile eq plates) and unregistered vehicles should be reported here. See specific instructions.

Table with 4 columns: Year, Cost, Year, Cost. Rows for 2013, 2012, 2011, 2010 and prior.

TOTAL COST \$

7 Non-farming livestock \$ (Book Value) \$ (Market Value)

8 Other personal property Total Cost File separate schedule giving a description of property, original cost and the date of acquisition.

9 Property owned by others and used or held by the business as lessee or otherwise... Total Cost File separate schedule showing names and addresses of owners, lease number, description of property, installation date and separate cost in each case.

10 Property owned by the business but used or held by others as lessee or otherwise... Total Cost File separate schedule showing names and addresses of lessees, lease number, description of property, installation date and original cost by year of acquisition for each location. Schedule should group leases located. Manufacturer lessors should submit the retail selling price of the property not the manufacturer's cost.

SECTION III This Section must be completed.

A. Total Gross Sales, or amount of business transacted during 2013 in Maryland: \$ 112,082,000 If the business has sales in Maryland and does not report any personal property, explain how the business is conducted without personal property. If the business is using the personal property of another business, provide the name and address of that business.

- B. If the business operates on a fiscal year, state beginning and ending dates:
C. If this is the business' first Maryland personal property return, state whether or not it succeeds an established business and give name:
D. Does the business own any fully depreciated and/or expensed personal property located in Maryland?
E. Does the submitted balance sheet or depreciation schedule reflect personal property located outside of Maryland?
F. Has the business disposed of assets or transferred assets in or out of Maryland during 2013?

PLEASE READ "IMPORTANT REMINDERS" ON PAGE 4 BEFORE SIGNING

I declare under the penalties of perjury, pursuant to Tax-Property Article 1-201 of the Annotated Code of Maryland, that this return, including any accompanying schedules and statements, has been examined by me and to the best of my knowledge and belief is a true, correct and complete return.

Mark G. MELNICK, Secretary

NAME OF FIRM, OTHER THAN TAXPAYER, PREPARING THIS RETURN

PRINT OR TYPE NAME OF CORPORATE OFFICER OR PRINCIPAL OF OTHER ENTITY TITLE

X SIGNATURE OF PREPARER DATE

X SIGNATURE OF CORPORATE OFFICER OR PRINCIPAL DATE

() PREPARER'S PHONE NUMBER E-MAIL ADDRESS

(469) 941-8215 angela.walker@safrangroup.com BUSINESS PHONE NUMBER E-MAIL ADDRESS